

ELCHC Executive Committee Meeting Amended Agenda Packet

Monday, June 17, 2024 at 2:30 pm

6302 E. Dr Martin Luther King Jr Blvd., Suite 100, Tampa, FL 33619

https://us06web.zoom.us/j/87037934469?pwd=dTBiZTVoUHVZWFVuelJxUEY5V2IPQT09

Meeting ID: 870 3793 4469

Passcode: 780734



ELCHC Executive Committee Meeting Amended Agenda

Monday, June 17, 2024

I. CALL TO ORDER

A. Roll Call/Quorum Verification

II. PUBLIC COMMENT

Individuals wishing to address the Early Learning Coalition of Hillsborough County Board of Directors must complete a Public Comment Request Card and submit it to the official recorder prior to the noticed start time of the meeting. Said comments will be limited to three (3) minutes per individual on a first come, first serve basis, and only at such time as is identified on the official meeting agenda for public comment.

III. ACTION ITEMS

A. Approval of the April 8, 2024 Executive Committee Draft Meeting Minutes - 4

B. Approval of the June 17, 2024 Draft Board of Directors Agenda - 8

C. Approval of Executive Committee Proposed Meeting Schedule FY 24-25 - 10

IV. COMMITTEE REPORTS

- A. Governance Committee 11
- B. Finance Committee 12
- C. Service Delivery & Efficiency Committee 33
- D. Legislative Committee 34
- E. Development Committee 35
- F. Provider Review Hearing Committee 36

V. CEO Report

- A. ARPA Wrap-Up 37
- B. Children's Summit 2024 Update
- C. Provider Visits
- D. Board Recruitment Update
- E. Retreat Follow-Up & Takeaways
- F. Year-to- Date Enrollment Report 44

VI. ANNOUNCEMENT

A. Next, Executive Committee Regular Meeting is scheduled for Monday, August 12, 2024

A. Patel

A. Patel

A. Patel

F. Hicks

VII. ADJOURNMENT



EXECUTIVE COMMITTEE

UNAPPROVED MEETING MINUTES

Monday, April 8, 2024, at 3:00 pm 6302 E. Martin Luther King, Jr. Blvd., Suite 100 Tampa, FL 33619

MEETING ATTENDANCE Facilitator: Aakash Patel, Chair

Committee Members Present: Aakash Patel*, Dr. Shawn Robinson, Amanda Jae*, Michelle Zieziula*,

Committee Members Absent:

None.

ELCHC Staff: Alison Fraga, Kelley Minney, Kiyana Scott, Gary Meyer, Abby Perez*, Rick Rampersad, Dr. Fred Hicks, Sabrina Ruiz*, Casie Haines and Nancy Will

Other Attendees: Frazier Carraway, Dennis Hebert, Carol Wick*,

*Indicates attendance by Zoom Meeting platform.

CALL TO ORDER Quorum Verification Noting a quorum was present, Chair Patel called the meeting to order at 3:04 pm.

PUBLIC COMMENT There was no Public Comment.

ACTION ITEMS Approval of February 19, 2024, Executive Committee meeting minutes.

Amanda Jae made a motion to approve the February 19,2024, Executive Committee Meeting Minutes. A second was made by Dr. Shawn Robinson. The motion carried unanimously.

Approval of the April 15, 2024, Draft Board of Directors agenda

Dr. Shawn Robinson made a motion to approve the February 26, 2024, draft Board of Directors agenda. A second was made by Michelle Zieziula. The motion carried unanimously.

COMMITTEE REPORTS

Governance Committee

Dr. Fred Hicks, CEO stated that the Governance Committee met on March 25, 2024, to review and discuss the following:

• Vacant Board of Directors Seats



- ELCHC Board of Directors Appointments
- CEO Report

Dr. Hicks also reported that the next meeting of the Governance Committee is scheduled for May 20, 2024.

Finance Committee

Michelle Zieziula, reported that the Finance Committee met on March 26, 2024, to review, discuss, and approve the following items:

- Allocation of funds for summer boost educational board game
- Allocation of funds for intergenerational readings through volunteers
- CEO Report

Mrs. Zieziula also reported there was some discussion about Teacher's Night Out (TNO). Mrs. Zieziula shared that the next meeting of the Finance Committee is scheduled for June 3, 2024, at 3:00 pm

Service Delivery & Efficiency Committee

Amanda Jae reported that the Service Delivery & Efficiency Committee met on April 4, 2024, to review and discuss the following items:

- Upcoming Events for Providers & Community
- Program Initiatives and Education (PIE) Update
- CEO Report

Amanda Jae, also reported that the next, meeting of the Service Delivery & Efficiency Committee is scheduled for June 6, 2024.

Legislative Committee

Dr. Fred Hicks, CEO of ELCHC, reported that there was no Legislative Committee meeting during the last meeting cycle.

Dr. Hicks reported that the big legislative win this year was that each coalition throughout the state of Florida adopted the same three legislative priorities. Dr. Hicks reported that some wins were an increase in the income threshold beyond which families fall off the eligibility cliff, local match opportunities, and an increase in the administrative budget for Voluntary Pre-Kindergarten (VPK).

Development Committee

Dr. Shawn Robinson reported that the Development Committee met on January 22, 2024, to review and discuss the following items:

- Day of Play
- Update on Violet and Theo Campaign
- Martin Luther King Jr. Parade with over 2100 books that were distributed along the parade route.
- Resource Development Department Updates
- Education of Young Children Summit

There was committee discussion on the number of seats available at this year's Children's Summit. Alison Fraga, Chief Development Officer, shared with the committee that the same format used in 2023 of ensuring specific business leaders would be extended an invitation was in place. Mrs. Fraga shared that there would be an additional 30-50 seats available to increase the number of participants at this year's Children's Summit.

Provider Review Hearing Committee

Dr. Jacquelyn Jenkins reported that the Provider Review Hearing Committee did not have any scheduled hearings to date.

• Precious Pearls vs ELCHC hearing had been postponed with no future date scheduled.

CEO REPORT

Dr. Fred Hicks reported on the following:

- ARPA Update
- Legislative Update
- Children's Summit 2024 Update
- Teacher's Night Out (TNO)
- Provider Site Visits
- Year-to-Date Enrollment Report

Dr. Hicks reported that Jeff Goolsby presented a clean audit and was impressed that the staff resources were being extremely streamlined. Dr. Hicks also reported that the coalition staff was preparing for a post ARPA environment along with continuing to communicate to providers that some changes are to be expected. Dr. Hicks reminded the committee that TNO sponsorships were available and that the packet had been sent out. Dr. Hicks also encouraged committee members to join him on one of his provider visits to hear firsthand some of the challenges that providers are having with teacher recruitment and retention as well as trying to anticipate change due to ARPA funding ending on June 30, 2024.

Lastly, Dr. Hicks reported on the enrollment numbers as presented in the year-to-date reporting found in the agenda packet. Dr. Hicks shared the goal was to maintain enrollment at 13,500 while continuing to provide more classrooms and resources for children with unique abilities.

DISCUSSION ITEMS

Chair Patel requested that all Board of Director members purchase an ELCHC shirt from the website that Nancy Will would be sending out to prepare for the upcoming Board of Directors retreat, on June 8, 2024.

ANNOUCEMENT

Next, Executive Committee regular Meeting is scheduled for June 10, 2024.

ADJOURNMENT

Dr. Shawn Robinson made a motion to adjourn the meeting at 3:47 pm. Michelle Zieziula made a second. The motion carried unanimously.

Read and approved by: _____

_____Date: _____

Derek Zitko, Board of Directors Secretary

EARLY LEARNING

ELCHC Board of Directors Meeting Annual Agenda Packet -DRAFT

Monday, June 17, 2024

Monday, June 17, 2024	Monday, June 17, 2024					
I. WELCOME & INTRODUCTIONS	A. Patel					
A. Roll call/Quorum						
B. Pledge of Allegiance						
II. CONSENT AGENDA The "consent agenda" is a single agenda item typically addressed first after convening the board meeting and establishing that a quorum is present. The consent agenda encompasses all the routine, pro forma and noncontroversial items that the Board needs to vote on.	A. Patel					
A. June 17, 2024 Board of Directors Annual Meeting Agenda						
B. April 15, 2024 Board of Directors Regular Meeting Minutes						
C. Approval of allocation of funds to the School Board of Hillsborough County-Early Intervention & Assessment Services						
III. PUBLIC COMMENT I Individuals wishing to address the Early Learning Coalition of Hillsborough County Board of Directors must complete a Public Comment Request Card and submit it to the official recorder prior to the noticed start time of the meeting. Said comments will be limited to three (3) minutes per individual on a first come, first serve basis, and only at such time as is identified on the official meeting agenda for public comment.	A. Patel					
IV. CHAIRMAN'S REPORT	A. Patel					
A. Mission Moment						
B. Board of Directors Retreat Takeaways						
V. ACTION ITEMS						
A. Approval of FY 2024-2025 Board of Directors Meeting Schedule	A. Patel					
B. Nomination and Election of Board Officers FY 2024-2025	F. Hicks					
C. Approval of the Proposed FY25 Budget	G. Meyer					
VI. COMMITTEE REPORTS						
A. Executive Committee	A. Patel					
B. Governance Committee	F. Hicks					
C. Finance Committee	M. Zieziula					
D. Service Delivery and Efficiency Committee	A. Jae					
E. Legislative Committee	A. Giery					
F. Development Committee	S. Robinson					
G. Provider Review Hearing Committee	J. Jenkins					
VII. FINANCIAL REPORT	G. Meyer					
A. FY 2024 Financials through April 30, 2024 Budget to Actual						

VIII. CEO REPORT

F. Hicks

- A. ARPA Closeout
- B. Children's Summit 2024 Update
- C. Provider Visits
- D. Board Recruitment Update
- E. Retreat Follow-Up & Takeaways
- F. Year-to- Date Enrollment Report

IX. ANNOUNCEMENT

A. Next meeting of the Board of Directors is scheduled for July 1, 2024, at 3:00 pm

X. PUBLIC COMMENT II Individuals wishing to address the Early Learning Coalition of Hillsborough County Board of Directors must complete a Public Comment Request Card and submit it to the official recorder prior to the noticed start time of the meeting. Said comments will be limited to three (3) minutes per individual on a first come, first serve basis, and only at such time as is identified on the official meeting agenda for public comment.

XI. ADJOURNMENT

A. Patel

A. Patel

A. Patel



FY 2024-2025 PROPOSED MEETING SCHEDULE

EXECUTIVE COMMITTEE MEETING SCHEDULE

Monday, August 12, 2024

Monday, October 07, 2024

Monday, February 10, 2025

Monday, April 07, 2025

Monday, June 16, 2025

All meetings of the Early Learning Coalition of Hillsborough County Executive Committee are held at 3:00 pm until the conclusion of business at 6302 Martin Luther King Jr. Blvd. Bldg. 100, Suite 100, Tampa, FL 33619 unless otherwise publicly noticed and/or noted above.

BOARD OF DIRECTORS MEETING SCHEDULE

Monday, July 1, 2024

Monday, August 19, 2024

Monday, October 14, 2024

Monday, February 17, 2025

Monday, April 14, 2025

Monday, June 23, 2025 (Annual Board Meeting)

All meetings of the Early Learning Coalition of Hillsborough County Board of Directors are held at *3:00 pm* until the conclusion of business at 6302 Martin Luther King Jr. Blvd. Bldg. 100, Suite 100, Tampa,FL 33619 unless otherwise publicly noticed and/or noted above.

PLEASE NOTE: This meeting schedule is posted on the ELCHC website located at http://www.elchc.org. Changes to any dates, times and locations of these meetings will be posted atall times. Members of the public may confirm by phone by calling (813) 515-2340.

COMMITTEE REPORT

ITEM IV.A.

ISSUE:

Governance

NARRATIVE: The Governance Committee met on May 20, 2024, to review and discuss:

•	Recommendation of the FY 2024-2025 Board of Officers *Aakash Patel, Chair (Governor Appointed)
	*Dr. Shawn Robinson, Vice Chair
	*Derek Ziko, Secretary
	*Michelle Zieziula, Treasurer
	Board Members that submitted Board Officers Interest forms for FY
	24-25: None.
	Board Members that were nominated for FY 24-25: None.
٠	Board of Directors Vacant Seats
	*Two Governor Appointed Seats-Private Sector
	*Two Private Sector Seats former seats of Lee Bowers and Dr.
	Daphne Fudge term ended June 13, 2024
٠	Board Matrix Review
•	CEO Report

- CEO Report
- Next meeting of the Governance Committee is scheduled for Monday, July 31, 2024.

COMMITTEE REPORT

ITEMIV.B.

ISSUE:

Finance Committee Report

NARRATIVE: The Finance Committee met on June 3, 2024, to review, discuss and approve:

- Allocation of funds for classroom materials
- Allocation of funds for customer relationship management system
- Allocation of funds for inclusion support services
- Approval of allocated funds for Just Right Reader
- Approval of allocated funds for Microsoft licenses and support
- Recommended FY25 Budget
- Financials Budget to Actual through April 30, 2024
- Division of Early Learning 2023-2024 Financial Monitoring Report
- CEO Report
- Next, meeting of the Finance Committee is scheduled for August 5, 2024.

(Attachments-20 pgs.)

Appendix A:



FY25 Proposed Budget

	FY25 Budget	FY24 Forecast	\$ Variance	% Variance	FY24 Budget
Program Revenue					
School Readiness	78,843,157	75,897,260	2,945,897	3.9%	80,438,248
School Readiness Match - DEL	1,126,233	1,126,233	-	0.0%	1,251,770
School Readiness - Local Funders:					
Children's Board HC	1,000,000	700,770	299,230	42.7%	700,770
Hillsborough County BOCC	276,000	276,000	-	0.0%	276,000
Metro Ministries (Children's Board)	40,000	45,895	(5,895)	-12.8%	75,000
City of Tampa	125,000	124,756	244	0.2%	150,000
United Way		1,575	(1,575)	-100.0%	-
United Way (Quality Initiative)	35,000	48,292	(13,292)		50,000
School Readiness - Local Funders	1,476,000	1,197,287	278,713	23.3%	1,251,770
Total School Readiness Revenue	81,445,390	78,220,780	3,224,610	4.1%	82,941,788
Other Local Funders:					
Conn Foundation	30,000	22,996	7,004	30%	58,000
Spurlino Foundation	40,000	40,000		096	50,000
		15,051		33%	30,000
SR Program Income (training, IECP memberships HELN (Hillsborough Early Learning Network)	20,000		4,949		
	-	5,632	(5,632)	,	37,000
ELFL (Early Learning Florida)	-	21,250	(21,250)		100,000
Lastinger Project	-	200,000	(200,000)		200,000
Misc. Donations	100,000	88,543	11,457	13%	273,000
Other Local Funders	190,000	393,472	(203,472)		748,000
Total School Readiness Revenue and Local Revenue	81,635,390	78,614,252	3,021,138	4%	83,689,788
Program Expenses					
School Readiness					
Direct Services	63,159,126	61,803,193	1,355,933	2.2%	65,729,468
School Readiness Match - DEL	1,126,233	1,126,233	-	0.0%	1,251,770
School Readiness - Local Funders	1,457,695	1,223,162	234,533	19.2%	1,201,770
General Contributions and Gifts	90,000	393,472	(303,472)	-77.1%	475,000
Total Direct Services	65,833,054	64,546,060	1,286,994	2.0%	68,658,008
ELCHC Operating	15,230,336	13,259,622	1,970,714	14.9%	14,240,780
ECC	80,000	80,000	-	0.0%	71,500
Inclusion Cost	245,000	245,000	-	0.0%	245,000
Scholarships and Other	247,000	483,570	(236,570)	-48.9%	474,500
Total School Readiness & Other Expenses	81,635,390	78,614,252	3,021,138	3.8%	83,689,788
SR Change in Net Assets	-	-	-	0.0%	-
GOALS					
< 5.00 % School Readiness - Admin	3.3%	3.7%	-0.4%	-10.9%	3.9%
> 4.00 % School Readiness - Quality	8.8%	8.1%	0.7%	9.1%	7.9%
< 22.00% School Readiness - Non-Direct	19.2%	19.7%	-0.5%	-2.6%	19.3%
> 78.00 % School Readiness - Direct	80.8%	80.3%	0.5%	0.6%	80.7%

	FY25 Budget	FY24 Forecast	\$ Variance	% Variance	FY24 Budget
VPK Revenue					
Voluntary Pre-Kindergarten	32,196,911	30,712,026	1,484,885	4.8%	35,882,846
Total VPK Revenue	32,196,911	30,712,026	1,484,885	4.8%	35,882,846
Voluntary Pre-Kindergarten					
Direct Services	30,375,310	29,206,692	1,168,618	4.0%	34,210,805
ELCHC Operating	1,821,600	1,505,334	316,266	18.9%	1,672,041
Total Voluntary Pre-Kindergarten	32,196,911	30,712,026	1,484,885	4.8%	35,882,846
VPK Change in Net Assets	-	-	-	0.0%	-
GOALS					
< 5.00 % VPK - Admin (FY25 Target Change)	5.0%	2.7%	2.3%	84.1%	3.3%
American Rescue Plan Act - Discretionary Funding					
ARPA	-	40,611,986	(40,611,986)	-1065.4%	3,811,953
Total ARPA Revenue	-	40,611,986	(40,611,986)	-1065.4%	3,811,953
ARPA					
Direct Services	-	18,351,995	(18,351,995)	-100.0%	2,533,322
ELCHC Operating	-	22,259,991	(22,259,991)	-100.0%	1,278,631
Total (ARPA) - Discretionary Funding	-	40,611,986	(40,611,986)	-100.0%	3,811,953
ARPA Change in Net Assets		-	-	0.0%	-
Total Revenue	113,832,301	149,938,264	(36,105,964)	-24.1%	123,384,588
Total Expenses	113,832,301	149,938,264	(36,105,964)	-24.1%	123,384,588
Change in Net Assets	-	-	-	0.0%	-
		Proforma*			
	FY25 Budget	FY24 Forecast	\$ Variance	% Variance	FY24 Budget
ELCHC Expenditure Categories			_		
Personnel	13,307,067	13,049,355	257,712	2.0%	13,092,138
Staff Development	87,050	79,017	8,033	10.2%	108,875
Professional Services	1,079,680	1,420,143	(340,463)	-24.0%	1,297,658
Occupancy	613,300	610,898	2,402	0.4%	596,000
Postage, Freight and Delivery	11,350	19,083	(7,733)	-40.5%	62,000
Rentals	11,500	7,463	4,037	54.1%	8,000
Supplies	78,250	105,871	(27,621)	-26.1%	180,000
Communications	40,000	40,714	(714)	-1.8%	40,000
Insurance	123,905	107,584	16,321	15.2%	118,041
Tangible Personal Property	10,750	225,264	(214,514)	-95.2%	192,500
Quality	1,677,286	777,882	899,404	115.6%	2,003,500
Travel	95,665	80,546	15,119	18.8%	66,300
Other Operating	488,134	317,781	170,352	53.6%	217,440
Other Operating Expenses	4,316,870	3,792,246	524,624	13.8%	4,890,315
Total ELCHC Operating Expenses	17,623,936	16,841,601	782,336	4.6%	17,982,452

* A proforma created to meticulously eliminate all expenditures associated with ARPA funding.

Appendix B:

		Access	Quality	Education	Total
Revenue					
Federal & S	State	72,922,576	5,505,615	33,756,414	112,184,606
Local Fun	Iders	1,457,695		190,000	1,647,695
Total Revenue		74,380,271	5,505,615	33,946,414	113,832,301
	Direct Services	65,833,054	-	30,375,310	96,208,364
	Personnel	7,466,608	3,055,834	2,784,625	13,307,067
	Staff Development	32,906	31,350	22,794	87,050
	Professional Services	288,586	628,535	162,559	1,079,680
	Occupancy	285,962	133,114	194,224	613,300
	Postage, Freight and Delivery	7,662	-	3,688	11,350
	Rentals	4,642	3,693	3,165	11,500
	Supplies	25,421	37,058	15,770	78,250
	Communications	24,425	6,375	9,200	40,000
	Insurance	82,359	-	41,545	123,905
	Tangible Personal Property	4,405	1,878	4,468	10,750
	Quality	202	1,507,527	169,557	1,677,280
	Travel	68,283	-	27,382	95,665
	Other Operating	255,757	100,251	132,125	488,134
	Other Operating Expenses	1,080,609	2,449,781	786,479	4,316,870
	ELCHC Operating	8,547,217	5,505,615	3,571,104	17,623,936
Total Expenses		74,380,271	5,505,615	33,946,414	113,832,301



Budget to Actual April 30, 2024

School Readiness Much Dil. 1,198,715 1,071,560 127,155 11.9% 1,462,818 1,251,770 211,048 16.9% Childeniss- Local Inuders: Childeniss Saudi 1C 700,770 700,770 700,770 700,770 -0.0% 700,770 270,070 -0.0% 700,770 10.01 20.00 10.000 20.000 11.060 10.01 20.00 10.000 20.000 10.000 20.000 10.000 20.000			YTD	YTD	Difference		FY 23-24	FY 23-24	Difference	
school Readmess March - DL 63,135,500 68,009,211 (4,035,711) 7.3% 76,003,5007 80,482,248 (1,88,24,61) -6,88 School Readmess - Local Funders: Ciliatresi Sacad MC 700,770 - 0,0% 700,770 700,770 - 0,0% Hillsborning County BCOC 13,155 13,592 42,093 16,10,100 9,0% 40,000 15,000 12,000 <			Actual	Original Budget		%	Forecast	Original Budget		%
School Readiness Much. DEL 1,198,715 1,071,560 127,155 1.198, 1,402,818 1,251,770 211,048 16.97 Childeness Joach IC 700,770 700,770 0.05 700,770 700,770 -0.05 Hillsborough County SQCC 131,155 270,000 (12,071) 452,82 276,000 (13,053,6 10,000 (13,44,4) 452,82 276,000 (13,053,6 10,000 (13,44,4) 45,000 (13,000) (13,44,4) 45,000 (13,053,6 10,000 (13,44,4) 45,000 (14,06,81) 11,012,12 12,020 5,000 (12,781) 34,000 0,000 (13,64,3) 11,012,12 12,024,128 10,000 (13,64,4) 42,000 34,000 34,000 32,000 (13,54,8) 42,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 34,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 34,000 33,000 (13,64,8) 34,000 <td< td=""><td>Program R</td><td>evenue</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Program R	evenue								
School Readiness Much. DEL 1,198,715 1,071,560 127,155 1.198, 1,402,818 1,251,770 211,048 16.97 Childeness Joach IC 700,770 700,770 0.05 700,770 700,770 -0.05 Hillsborough County SQCC 131,155 270,000 (12,071) 452,82 276,000 (13,053,6 10,000 (13,44,4) 452,82 276,000 (13,053,6 10,000 (13,44,4) 45,000 (13,000) (13,44,4) 45,000 (13,053,6 10,000 (13,44,4) 45,000 (14,06,81) 11,012,12 12,020 5,000 (12,781) 34,000 0,000 (13,64,3) 11,012,12 12,024,128 10,000 (13,64,4) 42,000 34,000 34,000 32,000 (13,54,8) 42,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 34,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 43,000 32,000 (13,64,8) 34,000 33,000 (13,64,8) 34,000 <td< td=""><td>Schoo</td><td>ol Readiness</td><td>63,115,500</td><td>68,069,211</td><td>(4,953,711)</td><td>-7.3%</td><td>76,603,607</td><td>80,438,248</td><td>(3,834,641)</td><td>-4.8%</td></td<>	Schoo	ol Readiness	63,115,500	68,069,211	(4,953,711)	-7.3%	76,603,607	80,438,248	(3,834,641)	-4.8%
Children's Board HC 700,770 700,770 - 0.0% 700,770 700,770 - 0.0% Hilbborugh Courty formap 135,555 124,556 112,105 224,844 45,222 35,000 13,232 84,000 75,000 13,245 144,756 11,265,35 150,000 (13,244) 46,000 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 - 0,00 13,252 36,000 13,252 35,000 (12,28) - 0,00 1,02,00 0,00 1,02,00 1,00,00 1,00,00 1,00,00 1,00,00 1,00,00 1,00,00 1,00,00 1,0	Schoo	ol Readiness Match - DEL	1,198,715	1,071,560		11.9%	1,462,818	1,251,770	211,048	16.9%
Hilkborugh Curvity ROCC 115,156 276,000 172,000 - 0.00 Metro Minitries (Children's Bard) 25,002 42,603 117,703 9.44 135,536 150,000 (12,744) - 0.000 City of Tampa 136,536 124,756 11,720 9.44 135,536 150,000 (12,744) - 0.000 Solitool Readiness - Local Funders 1.064,231 1,172,122 (11,4838) - 7.07 72,629,578 82,941,788 0.000 1.044,0% 0.000 Cone Foundation 20,229 9,177 11,052 120,4% 22,052 58,000 0.59,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 - 62,000 135,948 14,948 14,948 14,948 14,948 1	Schoo	ol Readiness - Local Funders:								
Metro Ministing Civiliant's Board 25,502 44,003 (10,701) 33.2% 40,000 75,000 (13,644) 40.000 United Way (Guilly Initiative) 48,322 35,000 11,282 38,004 48,292 55,000 (14,844) 40.004 34.04 School Radiness Local Funders: 10,642,31 (11,858) -77.05 72,229,597 82,941,788 104.64% 0.09 Other Iccal funders: Common Foundation 40,000 50,000 (12,058) 30,000 (13,048) -0.00 Shiro Radination 40,000 50,000 (12,058) 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,058) -0.00 30,000 (13,059) -0.00 30,000 (13,059) -0.00 30,000 (13,059) -0.00 -0.00 -0.00 -0.00 -0.00 -0.00 -0.00 -0.00		Children's Board HC	700,770	700,770	-	0.0%	700,770	700,770	-	0.0%
City of Tampa 133,535 12,4756 11,780 9,448 136,536 150,000 (13,444) -9000 School Readiness - Local Funders 1,064,231 1,179,120 (11,4898) -9.7% 1,202,3172 1,212,172 1,212,172 1,01,01% 0,000 Total School Readiness Revenue 6,376,435 7,0319,000 (4,941,455) -7.0% 79,269,597 82,941,778 1,01,61% 0,000 Spuritor Foundation 20,229 9,177 11,057 120,4% 22,052 35,000 (15,548) -20,000 (10,000) -20,000 (10,000) 0,000 (10,000) 0,000 (10,000) 0,000 (10,000) 0,010 0,000 13,1281 44,898 -21,250 1,000 (21,250) 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000 12,250 1,000<		Hillsborough County BOCC	151,156	276,000	(124,844)	-45.2%	276,000	276,000	-	0.0%
United Way (Loughly Initiative) 48,292 50,000 12,728 38,0% 48,292 50,000 (1,728) 34,490 Total School Readiness Local Funders: 1,179,129 104,6% 0,000 Other Local Funders: 50,000 (1,04,85) -7,0% 79,265,597 82,241,788 104,6% 0,000 Spurino Foundation 20,229 9,177 11,052 120,4% 22,052 58,000 (10,000) 20,0% 40,000 (53,948,9,420) Spurino Foundation 40,000 20,0% (40,000 50,000 (10,000) -20,0% 40,000 (33,948,9,420) MEIN (HithBorough Early Learning Network) 5,532 5,532 -0,0% 22,152 100,000 (78,750) 78,88 United Way (Lough Early Learning Network) 12,286 138,88,83,7475 44,9% 20,000 (78,750) 78,88 United Funders 139,441 365,513 28,962 7,794 43,282 458,000 (131,418,148 42,912 120,177 (214,148,113) 422,148 120,1770 (214,98		Metro Ministries (Children's Board)	25,902	42,603	(16,701)	-39.2%	40,000	75,000	(35,000)	-46.7%
School Readmess - Local Funders L064-231 L173,129 (L14.888) 9-7% L203,172 L21,170 L04.0% D0.0% Total School Readmess Resence 63,374,45 70,319,900 (L941,455) -7.0% 79,265,937 82,941,783 104,6% D00 Other Local Funders: Conn Foundation 20,229 9,177 11,052 120,4% 22,045 30,000 (15,555) 31,98 Stypulino Foundation 40,000 50,000 (10,000) -20,0% 40,000 (10,000) 20,005 (10,000) (10,000) (10,000) (10,000) (10,000) (10,000) (13,188) 44.8% (14,174) (14,17		City of Tampa	136,536	124,756	11,780	9.4%	136,536	150,000	(13,464)	-9.0%
Total School Readiness Revenue 65,378,445 70,319,900 (4,941,455) 7.0% 79,269,97 82,941,788 104.6% 0.07 Other Local Funders: Com Foundation 20,229 9,177 11,052 120.4% 22,052 58,000 (85,948) 62,000 Sh Program Income (ECF memberships) 159,440 29,062 55,612 37,000 (31,368) 64,864 ELE (Early Learning Network) 5,632 5,632 -0.0% 21,250 100,000 (76,770) 78,869,788 (33,368) 64,874 Other Local Funders 120,6667 -0.0% 21,525 -0.0% 21,018 27,900,985 35,869,788 (35,869,788 (35,869,788 (35,869,788 (35,864,734) 44,9% 126,018 27,904,985 83,669,788 (35,864,803) 44,89 Program Expenses School Readmess Match - DEL 1,198,715 1,071,560 (127,155) 1,197,70 (21,1048) 165,729,468 3,462,127 5,00 School Readmess Local Funders 54,073,444 136,513 4,52,74,482 8,074,7341 65,7		United Way (Quality Initiative)	48,292	35,000	13,292	38.0%	48,292	50,000	(1,708)	-3.4%
Other Local Funders: Conn Foundation 20,229 9,177 11,052 120,4% 22,052 58,000 (135,948) 62,000 Spurino Foundation 40,000 50,000 (10,000) 50,000 (10,500) 20,005 (10,564) 32,523 21,030 (13,548) 62,000 (13,548) 64,000 50,000 (10,500) (20,562) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,552) 33,000 (12,553) 34,000 33,000 (12,552) 35,000 (12,512) 55,000 (12,512) 55,000 (12,512) 55,000 (12,512) 51,000 (13,514) 13,517,710 (12,10,101) 13,353 56,546,347 12,517,51 13,55,55 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0.0%</td>										0.0%
Conn Foundation 20.229 9,177 11.052 12.04% 22.052 88,000 (10,000) 20.000 Spurfnor Foundation 40,000 50,000 (10,000) 20.05 40,000 50,000 (10,000) 20.05 HELR (farly teaming Ronda) 21,250 21,250 0.05 52,223 100,000 (78,750) 78,853 Listinger Project 126,667 16,667 - 0.05 220,000 20,000 - 0.05 Other Load Funders 394,481 365,519 28,962 7,954 435,387 748,000 (312,61) 41,873 Total School Readiness Revenue and Local Revenue 65,772,226 70,685,419 (4,512,493) 6.95 79,704,985 3,68,788 (3,94,400) 435,770 School Readiness School Readiness Auth - DEL 1,198,715 1,071,560 127,515 11,194,777 (41,22,818 1,26,717,70 (211,048) 1,267,701 (211,048) 1,267,701 (211,048) 1,257,381 1,38,787 475,000 39,613 8,72,177 (43,7			05,578,445	70,313,900	(4,541,455)	-7.0%	15,205,551	02,541,700	104.0%	0.0%
Spurino Foundation 40,000 50,000 (10,000) 20,00% 40,000 50,000 (10,000) 20,00% SP regram Income (EVE) membership Network) 5,632 5,632 - 0,0% 5,632 37,000 (13,368) 44,88 ELFL (Furly Learning Infonds) 21,250 10,6667 - 0,0% 220,000 (-7,79) 7,88 Other Local Funders 394,481 365,519 28,962 7,9% 435,387 748,000 (32,618) -4,892 Total School Readiness Revenue and Local Revenue 65,772,926 70,685,419 (-9,12,493) -6,9% 79,704,985 83,689,788 (33,94,603) -4,897 Program Expenses School Readiness 52,018,865 55,546,347 4,527,482 8,0% 62,467,341 65,729,458 3,62,127 5,00 School Readiness 54,775,395 59,201,38,865 56,519,107,34 11,255 3,2% 14,30,799 1,20,770 (22,019) 191,191 School Readiness 54,772,895 59,201,104 4,42,202 7,4% 4	Othe	r Local Funders:								
SR Program Income (IECP memberships) 19,840 29,005 (9,561) 32.25% 20,046 30,000 (9,562) 31.99 HELR (Larly Learning Ronda) 21,250 21,250 21,250 0.00% 52,252 100,000 (78,750) 78,87 Lastinger Project 120,863 83,388 37,475 44,95 120,0100 78,970 (146,982) 73,800 (146,982) 73,887 Total School Readiness 120,863 55,772,226 70,685,719 (4,952,493) -6.9% 79,704,985 83,689,788 (3,984,803) 4.89 Total School Readiness 50,772,926 70,685,719 (4,512,493) -6.9% 79,704,985 83,689,788 (3,984,803) 4.89 Porgram Expenses Stonol Readiness 50,772,948 3,262,127 5.0% School Readiness 50,772,948 3,262,127 5.0% School Readiness 50,773,448 1,255,312 2,467,341 65,779,468 3,262,127 5.0% School Readiness 50,771,748 41,255 3.2% 1,440,779 120								58,000	(35,948)	-62.0%
HELN (Hillsborugh Early Learning Network) 5,522 5,632 7,000 (31,36) 94.88 EEFL [Early Learning Florida) 120,563 133,383 37,475 44.9% 120,600 200,000 -0.0% Misc. Donations 120,863 93,383 37,475 44.9% 126,613 273,000 (145,982) -53.8% Other Local Funders 1394,481 365,519 28,962 7.9% 435,387 748,000 (312,613) -4.8% Total School Readiness 5,777,926 70,685,413 (4,912,493) -6.9% 79,704,985 83,689,788 (3,264,127) 50% School Readiness Direct Services 52,018,865 56,546,347 4,527,482 80.% 62,467,341 65,729,468 3,262,127 50% School Readiness 1,198,715 1,071,560 (127,155) -1.9% 1,462,818 1,261,73 4,33 Total Direct Services 54,878,549 59,291,169 4,412,620 -7.9% 453,387 475,000 38,318 33,329 48,33 33,329 4		Spurlino Foundation	40,000				40,000	50,000	(10,000)	-20.0%
EFL (Entry Learning Fiorida) 21,250 21,250 100,000 (78,750) 78,883 Lastinger Project 120,863 93,388 37,475 44,9% 126,018 273,000 (146,982) 53,883 Total School Readiness Revenue and Local Revenue 55,772,926 70,685,413 (4,912,493) 6-39 79,704,985 36,869,788 (3),994,603 4,803 Program Expenses School Readiness Natch - DEL 1,198,715 1,071,560 (12,7155) 1,402,818 1,221,770 (212,014) 16,89 School Readiness Acth - DEL 1,198,715 1,071,560 (24,92,92) 7,48 455,782,345 455,782,345 420,770 (211,044) 16,99 School Readiness Incolar Funders 1,264,818 365,519 (24,92,91) 1,442,818 1,221,770 (212,910) 19,19 General Contributions and Gifts 394,481 365,519 (24,92,92) 7,94 433,387 475,000 39,318 33,392 429 Personnel 8,649,887 8,690,533 40,646 5,958,337 40,53,58 5					(9,564)			30,000	(9,565)	-31.9%
Lastinger Project 166.667 - 0.0% 200.000 200.000 - 0.0% Misc. Donations 120.663 83.388 37.475 44.9% 126.018 273.000 (145.982) 53.8% Total School Readiness 83.481 385.519 28.962 7.9% 485.587 748.000 (312.613) 41.8% Total School Readiness School Readiness 5.000 6.9% 79.704.985 83.689.788 (3.964.803) 4.8% School Readiness Direct Services 5.2018.865 5.017.1560 (127.155) 1.19% 1.462.818 1.251.770 (221.048) 1.68.73 4.28 General Contributions and Gifts 39.4481 385.513 (2.852) 7.9% 435.387 475.000 3.83 3.26.127 5.0% General Contributions and Gifts 39.4481 385.513 (2.852) 7.9% 435.387 475.000 3.86.78.008 2.86.167.3 4.28 Perconsentel 54.878.549 59.23.71.66.33 40.426.20 7.3% 35.386 46.		HELN (Hillsborough Early Learning Network)	5,632	5,632	-	0.0%	5,632	37,000	(31,368)	-84.8%
Misc. Donations 120,853 83,388 37,475 44.95% 126,018 272,000 (146,982) 63,803 44.95% Total School Readiness Revenue and Local Revenue 65,772,925 70,685,419 (4,912,493) -6.9% 79,704,985 83,689,788 (3,984,803) 4.8% Program Expenses 5 5 5.5 5.5 5.5 5.5 1.071,550 (127,155) 1.071,550 1.271,550 1.42,513 1.251,770 (211,048) 1.65,729,468 3,262,127 5.0% School Readiness Match - DEL 1.198,715 1.071,550 (127,155) 1.430,789 1.201,770 (211,048) 1.65,729,468 3,262,127 5.0% School Readiness Match - DEL 1.198,715 1.071,550 (127,155) 1.430,789 1.201,770 (211,048) 1.65,729,468 3,262,127 5.0% School Readiness Match - DEL 1.198,745,49 392,412 4.12,520 7.9% 433,387 475,000 39,613 8.3 33,017 1.201,763 1.211,941 1.08,383 41,503 49,533 <t< td=""><td></td><td>ELFL (Early Learning Florida)</td><td>21,250</td><td>21,250</td><td>-</td><td>0.0%</td><td>21,250</td><td>100,000</td><td>(78,750)</td><td>-78.8%</td></t<>		ELFL (Early Learning Florida)	21,250	21,250	-	0.0%	21,250	100,000	(78,750)	-78.8%
Other Local Funders 394,481 365,519 28,962 7.9% 435,387 748,000 (312,613) 41.8% Total School Readiness 65,772,325 70,685,419 (4,912,493) -6.9% 79,704,985 83,689,788 (3,964,003) -4.8% Program Expenses School Readiness Direct Services 52,018,865 56,546,347 4,527,482 8.0% 62,467,341 65,729,468 3,262,127 5.0% School Readiness- Match - DEL 1,198,715 1,071,560 (127,155) -11.9% 4433,87 743,0079 1,201,770 (229,019) -19.1% General Contributions and Gifts 394,481 365,519 (128,962) -7.9% 435,387 743,0079 1,201,770 (229,019) -19.1% General Contributions and Gifts 394,481 365,519 (128,962) -7.9% 435,387 743,079 1,201,770 (229,019) -19.1% Staft Development 3,4045 7.437 38,392 53.0% 77,357 80,749 3,912 4.2% 707,533 63,688 35		Lastinger Project	166,667	166,667	-	0.0%	200,000	200,000	-	0.0%
Total School Readiness Revenue and Local Revenue 65,772,926 70,685,419 (4,912,493) -6.9% 79,704,985 83,689,788 (3,984,803) -4.8% Program Expenses School Readiness Direct Services 52,018,865 55,546,347 4,527,482 8.0% 62,467,341 65,729,468 3,262,127 5.0% School Readines: Local Funders 1,266,488 1307,743 41,255 3.2% 1,430,778 1,201,770 (221,048) -16.9% General Contributions and Gifts 394,481 365,519 (28,962) -7.9% 435,387 475,000 39,613 8.3% Total Direct Services 54,873,549 59,291,169 4,412,620 7.4% 65,796,335 68,658,008 2,861,673 4.2% Personnel 8,469,887 8,690,533 121,281 16,59% 80,347 91,103 4.21 Occupancy 470,733 461,159 (9,595) 2.3% 52,385 53,390 (9,595) 1.7% Profesional Services 53,555 6,199 664 10.7% 6,77		Misc. Donations	120,863	83,388	37,475	44.9%	126,018	273,000	(146,982)	-53.8%
Program Expenses School Readiness Direct Services 52,018,865 56,546,347 4,527,482 8.0% 62,467,341 65,729,468 3,262,127 5.0% School Readiness Direct Services 52,018,865 56,546,347 4,527,482 8.0% 62,467,341 65,729,468 3,262,127 5.0% School Readiness Natch - DEL 1,198,715 1.071,560 (127,155) -11.9% 1,462,818 1,221,770 (21,048) -16.9% General Contributions and Gifts 394,481 365,519 (28,962) 7.7% 435,3387 475,000 33,618 8.387 Total Direct Services 54,578,633 40,646 0.5% 10,322,244 11,255,381 93,392 4.27% Personnel 8,649,887 8,609,533 40,646 0.5% 10,322,244 11,255,381 93,392 4.27% Professional Services 595,582 716,663 121,241 16.5% 37,685 40,731 75.9% Supplies 48,746 96,064 47,318 49,355 110,740 174,308							-			-41.8%
School Readiness Direct Services 52,018,865 56,546,347 4,527,482 8.0% 62,467,341 65,729,468 3,262,127 5.0% School Readiness Match - DEL 1,198,715 1,071,560 (122,155) -11.9% 1,462,818 1,251,770 (221,048) -16.9% General Contributions and Gifts 394,481 365,519 (22,962) -7.9% 433,387 475,000 39,613 8.3% Total Direct Services 54,878,549 59,291,169 4,412,620 7.4% 45,706,333 66,658,008 2,861,673 4.2% Personnel 8,649,887 8,609,533 40,646 0.5% 10,322,284 11,255,381 933,097 8.3% Occupancy 74,0753 461,159 (2,895) 53,300 07,257 80,749 3,332 4.2% Profesional Services 595,582 716,863 12,281 16.9% 880,534 791,150 (89,384) -11.3% Motage Freight and Delivery 3,891 44,777 40,866 91.3% 12,953 <td>Total Scho</td> <td>ol Readiness Revenue and Local Revenue</td> <td>65,772,926</td> <td>70,685,419</td> <td>(4,912,493)</td> <td>-6.9%</td> <td>79,704,985</td> <td>83,689,788</td> <td>(3,984,803)</td> <td>-4.8%</td>	Total Scho	ol Readiness Revenue and Local Revenue	65,772,926	70,685,419	(4,912,493)	-6.9%	79,704,985	83,689,788	(3,984,803)	-4.8%
Direct Services 52,018,865 56,546,347 4,527,482 8.0% 62,467,341 65,729,468 32,62,127 50% School Readiness Auch - DEL 1,198,715 1,071,560 (127,155) -11.9% 1,462,818 1,251,770 (211,048) -16.9% School Readiness - Local Funders 1,266,484 365,519 (28,962) -7.9% 433,387 475,000 39,613 8.3% Total Direct Services 54,878,549 59,291,106 4,412,620 7.9% 433,387 475,000 39,613 8.3% Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,284 11,255,381 933,097 8.33 Stoff Development 34,045 74,373 38,92 53.0% 77,357 80,749 3,392 4.37 Professional Services 595,582 716,663 121,281 16.9% 880,534 791,150 (89,384) -11.3% Occupancy 470,73 461,159 (9,595) -2.1% 562,985 53.3,90 (9,595) -1.7% <td>Program E</td> <td>xpenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Program E	xpenses								
School Readiness Match - DEL 1.198, 715 1.071,560 (127,155) -1.19% 1.462,818 1.251,770 (211,048) -1.63 School Readiness - Local Funders 1.266,448 1.307,743 41,255 3.2% 1.430,789 1.201,770 (229,019) -19.1% General Contributions and Gifts 394,481 365,511 (22,962) -7.9% 435,387 475,000 38,613 42,045 Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,284 11,255,381 933,097 48,387 Personnel 34,045 72,437 38,392 53.0% 77,357 80,749 3,392 42,387 Occupancy 470,753 461,159 (9,595) 2.1% 562,985 553,380 (9,585) 1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 12,953 53,868 40,711 75.9% Rentals 5335 6,199 664 47,318 49.3% 110,740 174,308 63,558 36,55%	Schoo	ol Readiness								
School Readiness - Local Funders 1,266,488 1,307,743 41,255 3.2% 1,430,789 1,201,770 (229,019) -19,1% General Contributions and Gifts 394,481 365,519 (28,962) -7.9% 435,387 475,000 39,613 8.3% Total Direct Services 59,287,169 4,412,620 7.4% 65,796,335 68,658,008 2.861,673 4.2% Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,284 11,255,381 933,097 8.3% Staff Development 34,045 774,377 48,8392 53,0% 77,357 80,749 3.392 4.2% Professional Services 595,582 716,863 121,81 10,9% 880,534 791,150 (89,934) -1.1% Postage, Freight and Delivery 3,814 47,757 40,866 9.3% 110,740 174,308 63,558 36,59% Communications 31,448 30,994 (496) -1.6% 37,1059 93,701 70,375 10,3760 62,24		Direct Services	52,018,865	56,546,347	4,527,482	8.0%	62,467,341	65,729,468	3,262,127	5.0%
General Contributions and Gifts 394,481 365,519 (28,962) -7.9% 435,387 475,000 39,613 8.33 Total Direct Services 54,878,549 59,291,169 4,412,620 7.4% 65,796,335 68,658,008 2.861,673 4.2% Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,241 11,255,311 933,097 8.3% Staff Development 34,045 72,437 38,392 53.0% 77,357 80,749 3,392 4,2% Occupancy 470,753 461,159 (9,595) -2.1% 562,985 553,309 (9,574) 1.3% Occupancy 39,613 44,757 40,866 91.3% 12,953 53,685 40,711 75.9% Rentals 5,535 6,199 664 10.7% 6,774 7,439 664 8.9% Supplies 48,746 95,064 47,318 49.3% 110,740 174,308 63,568 36.578 Communications 31,489 30,9944		School Readiness Match - DEL	1,198,715	1,071,560	(127,155)	-11.9%	1,462,818	1,251,770	(211,048)	-16.9%
Total Direct Services 54,878,549 59,291,169 4,412,620 7.4% 65,796,335 68,68,008 2,861,673 4.2% Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,284 11,255,381 933,097 8.3% Staff Development 34,045 72,437 38,392 53,0% 77,357 80,749 3,392 4.2% Professional Services 595,582 716,663 121,281 16.9% 820,534 791,150 (89,384) -11.3% Occupancy 470,753 461,159 (9,595) -2.1% 562,985 553,390 (9,595) -1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 110,740 174,308 63,568 36,558 Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 71,725 78,649 6,224 8.8% 87,508 94,433 6,224 7.3% Quality 157,915		School Readiness - Local Funders	1,266,488	1,307,743	41,255	3.2%	1,430,789	1,201,770	(229,019)	-19.1%
Personnel 8,649,887 8,690,533 40,646 0.5% 10,322,284 11,255,381 933,097 8.3% Staff Development 34,045 72,437 38,392 53.0% 77,357 80,749 3,392 4.2% Professional Services 595,582 716,863 121,281 16.9% 880,534 791,150 (89,384) 11.3% Occupancy 470,753 461,159 (9,595) -2.1% 562,985 553,390 (9,595) -1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 12,953 53,685 40,731 75.9% Rentals 5,535 61.99 664 10.7% 6,774 7,439 664 8.9% Supplies 48,766 96,064 47,318 49.3% 110,740 174,308 63,568 36.5% Communications 31,489 30,994 (496) -1.6% 373,109 170,570 (202,539) -1.3% Insurance 71,725 75,649		General Contributions and Gifts	394,481	365,519	(28,962)	-7.9%	435,387	475,000	39,613	8.3%
Staff Development 34,045 72,437 38,392 53.0% 77,357 80,749 3,392 4.2% Professional Services 595,582 716,863 121,281 16.9% 880,534 791,150 (89,384) 11.3% Occupancy 470,753 461,159 (9,595) -2.1% 552,985 553,390 (9,595) -1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 12,953 53,685 40,731 75.9% Rentals 5,535 6,199 664 10.7% 6.774 7,439 664 8.9% Supplies 48,746 96,064 47,318 49.3% 110,740 174,308 63,568 36,524 Communications 31,489 30,994 (496) -1.6% 37,109 170,707 (202,539) +11.3% Quality 157,915 519,667 361,751 60.6% 302,949 777,700 474,751 61.0% Quality 150,5996 203,592 (2,403)		Total Direct Services	54,878,549	59,291,169	4,412,620	7.4%	65,796,335	68,658,008	2,861,673	4.2%
Professional Services 595,582 716,863 121,281 16.9% 880,534 791,150 (89,384) -1.13% Occupancy 470,753 461,159 (9,595) -2.1% 552,985 553,390 (9,595) -1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91,3% 12,953 53,685 40,7175 Rentals 5,535 6,199 664 10.7% 6,774 7,439 664 8.9% Supplies 48,746 96,064 47,318 49.3% 110,740 174,308 65,568 36,5% Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 71,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Quality 157,915 519,767 (59,34) -46.8% 373,109 170,070 (20,253) -118.7% Quality 157,915 519,767 51,751 63,684		Personnel	8,649,887	8,690,533	40,646	0.5%	10,322,284	11,255,381	933,097	8.3%
Occupancy 470,753 461,159 (9,595) -2.1% 562,985 553,390 (9,595) -1.7% Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 12,953 53,685 40,731 75.9% Rentals 5,535 6,199 664 47.318 49.3% 110,740 174,308 63,568 36,598 Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 71,725 78,649 6,924 8.8% 375,08 94,433 6,924 7.3% Quality 157,915 519,667 361,751 69,6% 302,949 777,700 474,751 61.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ECC 51,819 <		Staff Development	34,045	72,437	38,392	53.0%	77,357	80,749	3,392	4.2%
Postage, Freight and Delivery 3,891 44,757 40,866 91.3% 12,953 53,685 40,731 75.9% Rentals 5,535 6,199 664 10.7% 6,774 7,439 664 8.9% Supplies 48,746 96,064 47,318 49.3% 110,740 174,308 63,568 36.5% Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 71,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Tangible Personal Property 126,129 126,775 (59,354) -46.8% 373,109 170,570 (202,539) -118.7% Quality 137,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -5.1% ECC 51,819 62,500 10,681		Professional Services	595,582	716,863	121,281	16.9%	880,534	791,150	(89,384)	-11.3%
Rentals 5,535 6,199 664 10.7% 6,774 7,439 664 8.9% Supplies 48,746 96,064 47,318 49.3% 110,740 174,308 63,568 36.5% Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 17,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Quality 157,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) 8.5% 72,930 59,793 (13,137) -2.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating 10,503,397 110,66,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -0.0% Scholarships and Other		Occupancy	470,753	461,159	(9,595)	-2.1%	562,985	553,390	(9 <i>,</i> 595)	-1.7%
Supplies 48,746 96,064 47,318 49.3% 110,740 174,308 63,568 36,598 Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 77,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Quality 157,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) -8.5% 72,930 59,793 (13,137) -22.0% Other Operating Expenses 1,853,510 2,395,585 542,075 2.6% 2,775,458 2,985,399 (20,9941) -7.0% ELCH Operating Expenses 1,83,750 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -1.2% Inclusion Cost 138,750 188,750		Postage, Freight and Delivery	3,891	44,757	40,866	91.3%	12,953	53,685	40,731	75.9%
Communications 31,489 30,994 (496) -1.6% 37,688 37,193 (496) -1.3% Insurance 71,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Tangible Personal Property 186,129 126,775 (59,354) -46.8% 373,109 170,570 (202,539) -118.7% Quality 157,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) -8.5% 72,930 59,793 (13,137) -22.0% Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ELCH Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 72,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (11,190) -2.4% Total School Readiness & Other 183,750		Rentals	5,535	6,199	664	10.7%	6,774	7,439	664	8.9%
Insurance 71,725 78,649 6,924 8.8% 87,508 94,433 6,924 7.3% Tangible Personal Property 186,129 126,775 (59,354) -46.8% 373,109 170,570 (202,539) -118.7% Quality 157,915 519,667 361,751 69,6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) 8.5% 72,930 59,793 (13,137) -22.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -1.2% Inclusion Cost 183,750 - 0.0% 245,000 245,000 -0.0% Scholarships and Other 41,820 61,882 20,062 32.4% <td></td> <td>Supplies</td> <td>48,746</td> <td>96,064</td> <td>47,318</td> <td>49.3%</td> <td>110,740</td> <td>174,308</td> <td>63,568</td> <td>36.5%</td>		Supplies	48,746	96,064	47,318	49.3%	110,740	174,308	63,568	36.5%
Tangible Personal Property 186,129 126,775 (59,354) -46.8% 373,109 170,570 (202,539) -118.7% Quality 157,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) -8.5% 72,930 59,793 (13,137) -22.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating Expenses 1,853,510 2,395,585 542,075 2.6% 2,775,458 2,985,399 (209,904) -35.1% ELCHC Operating Expenses 1,853,510 2,395,585 542,075 2.6% 2,775,458 2,985,399 (209,914) -35.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 <		Communications	31,489	30,994	(496)	-1.6%	37,688	37,193	(496)	-1.3%
Quality 157,915 519,667 361,751 69.6% 302,949 777,700 474,751 61.0% Travel 41,704 38,429 (3,275) -8.5% 72,930 59,793 (13,137) -22.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ELCHC Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in		Insurance	71,725	78,649	6,924	8.8%	87,508	94,433	6,924	7.3%
Travel 41,704 38,429 (3,275) -8.5% 72,930 59,793 (13,137) -22.0% Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ELCH Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -2.2% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% < 5.00 %		Tangible Personal Property		126,775	(59,354)	-46.8%	373,109	170,570	(202,539)	-118.7%
Other Operating 205,996 203,592 (2,403) -1.2% 249,931 184,990 (64,940) -35.1% Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ELCHC Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% < 5.00 % </td <td></td> <td>Quality</td> <td>157,915</td> <td>519,667</td> <td>361,751</td> <td>69.6%</td> <td>302,949</td> <td>777,700</td> <td>474,751</td> <td>61.0%</td>		Quality	157,915	519,667	361,751	69.6%	302,949	777,700	474,751	61.0%
Other Operating Expenses 1,853,510 2,395,585 542,075 22.6% 2,775,458 2,985,399 (209,941) -7.0% ELCHC Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - 0.0% < 5.00 %		Travel	41,704	38,429	(3,275)	-8.5%	72,930	59,793	(13,137)	-22.0%
ELCHC Operating 10,503,397 11,086,118 582,721 5.3% 13,097,742 14,240,780 723,156 5.1% ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% < 5.00 %		Other Operating			(2,403)	-1.2%	249,931	184,990	(64,940)	-35.1%
ECC 51,819 62,500 10,681 17.1% 80,217 71,500 (8,717) -12.2% Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% GOALS 5.00 % School Readiness - Admin 3.2% 3.8% -0.6% -15.4% 3.6% 3.9% -0.3% -6.7% > 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 1.3% < 22.00%			, ,							-7.0%
Inclusion Cost 183,750 183,750 - 0.0% 245,000 245,000 - 0.0% Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% GOALS 5.00 % School Readiness - Admin 3.2% 3.8% -0.6% -15.4% 3.6% 3.9% -0.3% -6.7% > 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 0.4% < 22.00%					582,721	5.3%	13,097,742		723,156	5.1%
Scholarships and Other 41,820 61,882 20,062 32.4% 485,690 474,500 (11,190) -2.4% Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% GOALS Constrained for the second readiness - Admin 3.2% 3.8% -0.6% -15.4% 3.6% 3.9% -0.3% -6.7% < 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 0.4% < 22.00% School Readiness - Non-Direct 18.3% 18.4% -0.1% -0.6% 19.3% 19.3% 0.1% 0.4%					10,681		-	,	(8,717)	-12.2%
Total School Readiness & Other Expenses 65,659,335 70,685,419 5,026,084 7.1% 79,704,985 83,689,788 3,564,921 4.3% SR Change in Net Assets 113,591 - (113,591) 100.0% - - 0.0% GOALS - - 0.0% - - 0.0% - - 0.0% < 5.00 %						0.0%				0.0%
SR Change in Net Assets 113,591 - (113,591) 100.0% - - - 0.0% GOALS 0.0% GOALS 3.6% 3.9% -0.3% -6.7% > 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 1.3% < 22.00%		•								-2.4%
GOALS < 5.00 % School Readiness - Admin	Total	School Readiness & Other Expenses	65,659,335	70,685,419	5,026,084	7.1%	79,704,985	83,689,788	3,564,921	4.3%
< 5.00 % School Readiness - Admin 3.2% 3.8% -0.6% -15.4% 3.6% 3.9% -0.3% -6.7% > 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 1.3% < 22.00%	SR Change	in Net Assets	113,591	-	(113,591)	100.0%	-	-	-	0.0%
< 5.00 % School Readiness - Admin 3.2% 3.8% -0.6% -15.4% 3.6% 3.9% -0.3% -6.7% > 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 1.3% < 22.00%	GOALS									
> 4.00 % School Readiness - Quality 7.3% 6.9% 0.4% 5.5% 8.0% 7.9% 0.1% 1.3% < 22.00%		School Readiness - Admin	3.2%	3.8%	-0.6%	-15.4%	3.6%	3.9%	-0.3%	-6.7%
										1.3%
	< 22.00%	School Readiness - Non-Direct	18.3%	18.4%	-0.1%	-0.6%	19.3%	19.3%	0.1%	0.4%
										-0.1%



Budget to Actual April 30, 2024

	YTD	YTD	Difference		FY 23-24	FY 23-24	Difference	
	Actual	Original Budget	YTD favorable /(unfavorable)	%	Forecast	Original Budget	YTD favorable /(unfavorable)	%
VPK Revenue				,,,				<i>,</i> ,
Voluntary Pre-Kindergarten	26,939,308	29,217,488	(2,278,181)	-7.8%	31,052,871	35,882,846	(4,829,975)	-13.5%
Total VPK Revenue	26,939,308	29,217,488	(2,278,181)	-7.8%	31,052,871	35,882,846	(4,829,975)	-13.5%
Voluntary Pre-Kindergarten								
Direct Services	25,806,285	27,944,973	2,138,687	7.7%	29,529,157	34,210,805	4,681,648	13.7%
Personnel	817,363	1,081,069	263,706	24.4%	1,063,079	1,381,574	318,495	23.1%
Staff Development	5,584	17,501	11,917	68.1%	11,209	28,126	16,917	60.1%
Professional Services	148,976	67,846	(81,131)	-119.6%	246,467	137,162	(109,305)	-79.7%
Occupancy	41,731	35,508	(6,223)	-17.5%	48,833	42,610	(105,505)	-14.6%
Postage, Freight and Delivery	327	6,534	6,208	95.0%	1,973	8,316	6,342	76.3%
Rentals	489	468	(22)	-4.6%	583	561	(22)	-3.8%
	2,519	5,143	2,624	-4.0% 51.0%	3,067	5,692	2,624	-3.8% 46.1%
Supplies Communications	2,996	2,340	,	-28.0%	3,463	2,807	,	-23.4%
Insurance		,	(656) 9,228	-28.0% 46.9%		,	(656)	-25.4%
	10,435	19,662	,		14,380	23,608	9,228	-207.3%
Tangible Personal Property	20,968	10,058	(10,910)	-108.5%	36,655	11,930	(24,725)	
Quality	5,810	-	(5,810)	100.0%	7,110	1,300	(5,810)	-446.9%
Travel	16,931	5,358	(11,573)	-216.0%	18,080	6,507	(11,573)	-177.8%
Other Operating	22,537	21,029	(1,508)	-7.2%	68,814	21,848	(46,966)	-215.0%
Other Operating Expenses	279,303	191,447	(87,856)	-45.9%	460,636	290,467	(170,168)	-58.6%
ELCHC Operating	1,096,666	1,272,516	175,850	13.8%	1,523,714	1,672,041	148,327	8.9%
Total Voluntary Pre-Kindergarten	26,902,951	29,217,488	2,579,053	9%	31,052,871	35,882,846	4,829,975	13%
VPK Change in Net Assets	36,357	-	(36,357)	100.0%	-	-	-	0.0%
GOALS								
< 4.00 % VPK - Admin	3.2%	3.3%	-0.1%	-4.0%	3.9%	3.8%	0.0%	0.0%
ARPA Revenue								
ARPA Revenue	24,717,642	23,772,475	945,167	4.0%	42,405,835	3,811,953	38,593,882	1012.4%
Total ARPA Revenue	24,717,642	23,772,475	945,167	4.0%	42,405,835	3,811,953	38,593,882	1012.4%
American Rescue Plan Act (ARPA)								
Direct Services	10 546 045	9,045,063	(9,471,882)	-104.7%	18,410,220	2,533,322	(15,876,898)	-626.7%
Direct Services				-104.770	16,410,220	2,555,522		-1776.7%
ELCHC Operating	18,516,945			F7 00/	22 00F 61F	1 270 621	(22 716 004)	
ELCHC Operating Total American Rescue Plan Act (ARPA)	6,200,697 24,717,642	<u>14,727,412</u> 23,772,475	8,526,715	57.9% -4%	23,995,615 42,405,835	1,278,631 3,811,953	,	-1012%
ELCHC Operating Total American Rescue Plan Act (ARPA)	6,200,697	14,727,412			23,995,615 42,405,835		(22,716,984) (38,593,882)	
	6,200,697	14,727,412	8,526,715				,	
Total American Rescue Plan Act (ARPA)	6,200,697	14,727,412	8,526,715	-4%			,	-1012%
Total American Rescue Plan Act (ARPA)	6,200,697	14,727,412	8,526,715	-4%			,	-1012%
Total American Rescue Plan Act (ARPA) ARPA Change in Net Assets	6,200,697 24,717,642 -	14,727,412 23,772,475 -	8,526,715 (945,167) -	-4% 0.0%	42,405,835	3,811,953 -	(38,593,882)	-1012% 0.0%

Independent Accountants' Report on Financial Compliance Advisory Services

Early Learning Coalition of Hillsborough County, Inc. (ELC 19)

> 2023-24 Financial Monitoring Report Period Reviewed: August 1, 2022 – July 31, 2023

Independent Accountants' Report on Financial Compliance Advisory Services Early Learning Coalition of Hillsborough County, Inc. (ELC 19) 2023-24 Financial Monitoring Report Period Reviewed: August 1, 2022 – July 31, 2023

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November 3, 2023

State of Florida Department of Education Division of Early Learning Tallahassee, Florida

We have performed specific financial compliance consulting services as described in the Florida Department of Education Division of Early Learning's 2023-24 Onsite Financial Monitoring Tool for the Early Learning Coalition of Hillsborough County, Inc. (ELC 19 or the ELC). These services were contracted by the Division of Early Learning (DEL) to comply with its oversight and monitoring responsibilities as outlined in applicable federal regulations and state statutes:

- 45 Code of Federal Regulations (CFR) § 75.342(a), USDHHS, *Monitoring and reporting program performance,*
- 2 CFR § 200.329(a), Monitoring and reporting program performance,
- 2 CFR § 200.332(d), *Requirements for pass-through entities*, and
- Chapter 1002.82(2)(s), Florida Statutes (F.S.), *Dept. of Education; powers and duties.*

These advisory services were conducted in accordance with the attestation standards established by the American Institute of Certified Public Accountants. DEL is solely responsible for the sufficiency of the procedures performed. Consequently, we make no representation regarding the sufficiency of the procedures performed, either for the purpose for which this report has been requested or for any other purpose.

On October 30, 2023 through November 3, 2023, we visited the Early Learning Coalition of Hillsborough County (ELC 19) and performed financial compliance consulting services as summarized in DEL's 2023-24 Onsite Financial Monitoring Tool for the period August 1, 2022, through July 31, 2023. Detailed descriptions of the procedures performed and our related findings begin on page 6 of this report.

In addition, during this monitoring engagement, we became aware of certain matters that are opportunities for strengthening internal control and/or operating efficiency. We have included these observations in the *Schedule of Observations* section of this report. We recommend DEL review the status of these observations.



These consulting procedures were not designed to express an opinion on the business, operational, and internal control risks associated with the ELC's compliance with the previously described financial management standards as outlined in applicable Office of Management and Budget Uniform Grant Guidance, Code of Federal Regulations, or other state and federal requirements. Accordingly, we do not express such an opinion. Additionally, because of inherent limitations of internal control systems, the procedures performed should not be relied upon to prevent or detect errors or fraud associated with grant related revenues or expenditures. Had we performed additional procedures, other matters might have come to our attention that would have been reported to DEL.

This report is intended solely for the information and use of DEL and DEL's management and is not intended to be and should not be used by anyone other than these specified parties.

Thomas Howell Ferguen P.R.

Thomas Howell Ferguson P.A. Tallahassee, Florida

Executive Summary

I. Executive Summary

1.0 Findings

We performed financial monitoring procedures based on the testing procedures included in DEL's 2022-23 Onsite Financial Monitoring Tool, which is available on DEL's SharePoint Coalition Zone. Contact your SharePoint manager for access to the tools via your local SharePoint website.

Our procedures were performed using firm and professional standards. A summary of the testing categories, or Objectives used during this engagement and the related monitoring results are summarized here.

2023-24 Monitoring Results				
Objectives ⁽¹⁾	Prior Period Findings ⁽²⁾	Current Period Findings		
1.0 – Preventive /corrective action plan (PCAP)	_	_		
Implementation	_	-		
2.0 – Financial management systems	-	-		
3.0 – Internal control environment	-	-		
4.0 – Cash management	-	-		
5.0 - DEL's statewide information system ¹	N/A	N/A		
6.0 – Prepaid program items	-	-		
7.0 – Cost allocation and disbursement testing	1	1		
8.0 – Travel	-	-		
9.0 – Purchasing	-	-		
10.0 – Contracting	-	-		
11.0 – Subrecipient monitoring	1	-		
TOTAL	2	1		

(1) Objective 5.0 – For 2023-24, testing of this objective is not included in the scoped onsite financial monitoring tasks. This objective shown for disclosure purposes only.

(2) Refer to the ELC's 2022-23 fiscal monitoring report for detailed disclosures of all noted prior period findings.

Executive Summary

Included in the table below is a summary of the results from our review of prior period findings. New findings may occur in the current period if prior period findings, which should have been corrected, remain unresolved.

Sta	Status of Prior Period Findings						
Finding	Resolved	Partially Resolved	Unresolved	New Finding			
Finding # ELC 19-2022-23-001	X			None			
Cost Allocation and							
Disbursement – Incomplete							
support of timely applying of							
allocations							
Finding # ELC 19-2022-23-002	X			None			
Subrecipient Monitoring –							
Missing required federal							
processes for subrecipient							

These financial monitoring procedures apply to both the School Readiness (SR) and Voluntary Prekindergarten (VPK) programs. Chapter 1002, F.S. does not provide specific financial monitoring steps for the federally-funded School Readiness program or the state-funded VPK program. The minimum federal standards have been applied to both programs.

The attached Schedule of Findings contains detailed information about current period and prior period findings. Your ELC must submit a preventive/corrective action plan (PCAP) response to DEL within 30 days of receiving this report, if there are current period findings. Contact DEL staff with any questions about the PCAP process.

Executive Summary

2.0 Observations

Other matters or circumstances may have been noted by us as we completed the indicated monitoring tasks. Detailed information about these observations is provided in the *Schedule of Observations* and is summarized here.

Observations from 2023-24 onsite visit

- 9.0 Purchasing
 - Address missing required federal and/or state contract provisions

Items for DEL follow-up

The monitoring team noted no items for follow-up in the current period.

This monitoring report is intended solely for the information and use of DEL and DEL's management and is not intended to be and must not be used by anyone other than these specified parties.

Schedule of Findings

II. Schedule of Findings

We performed financial monitoring procedures based on the Testing Procedures included in DEL's SharePoint Coalition Zone. Contact your SharePoint manager for access to the tools via your local SharePoint website.

The monitoring procedures performed included tests of details of transactions, file inspections and interviews with the ELC's personnel (1) to determine the status of recommendations from the prior period monitoring visit(s) and (2) to adequately support the current period findings and recommendations. Detailed information for these items is disclosed in the following sections of this report.

1.0 – Preventive/corrective action plan (PCAP) implementation

The current period monitoring procedures were performed to determine if the ELC implemented the required preventive and corrective actions as described in the accepted PCAP from the most recently closed grant program year.

Prior Period Finding # ELC 19-2022-23-001

Cost Allocation and Disbursement – Incomplete support of timely applying of allocations

<u>Finding/Condition:</u> During detailed onsite testing, monitor identified five expenditures totaling \$27,889.29 with inadequate written documentation to support the cost allocation effective date applied (i.e., the percentages used to split pooled costs among SR/VPK programs). *Note: monitor noted no instances of errors for the OCA codes used or amounts charged to the SR/VPK programs*.

Status: Corrective actions resolved.

Prior Period Finding # ELC 19-2022-23-002

Subrecipient Monitoring – *Missing required federal processes for subrecipient*

<u>Finding/Condition</u>: Monitor noted lack of documentation of subrecipient monitoring and instances of required monitoring activities that were not performed. In relation to this, monitor noted the Coalition's written subrecipient monitoring plan does not include an analysis of subrecipient's single audit results.

Status: Corrective actions resolved.

No findings noted in the current period.

Schedule of Findings

2.0 – Financial management systems

The current period monitoring procedures were performed to gain an understanding of the ELC's financial and operational environments through review of policies and procedures, observation of processes, document inspection and interviews of ELC personnel.

No findings noted in the current period.

3.0 – Internal control environment

The current period monitoring procedures were performed to gain an understanding of the ELC's internal control environment through testing of key internal controls and observation of the ELC's operations to ensure compliance with Federal laws, regulations and grant program compliance requirements.

No findings noted in the current period.

4.0 – Cash management

The current period monitoring procedures were performed to determine if sampled documentation demonstrated appropriate and sufficient cash management procedures are in place and being followed. The processes examined include cash management procedures related to sources of other non-grant revenues.

No findings noted in the current period.

5.0 – DEL's statewide information system reporting and reconciliation – N/A for 2023-24

6.0 – Prepaid program items

The current period monitoring procedures were performed to identify any prepaid program activity for this ELC. If such activity was found, monitoring procedures were applied to determine if all prepaid program items were appropriately safeguarded, managed, tracked and reported.

Based on results obtained from inquiries made to and an inspection of data items provided by ELC personnel, the monitors noted no current year prepaid program item activity.

Schedule of Findings

7.0 – Cost allocation and disbursement testing

The current period monitoring procedures were performed to determine if sampled disbursements were appropriately incurred and posted within the ELC's financial records. Sampled items were tested to ensure the activity is allowable, has appropriate approval (including pre-approval from DEL if needed), and meets the period of availability requirements for the grant monies used to fund disbursements. Sampled items are also tested to verify appropriate allocation in accordance with applicable cost principles, grant program compliance requirements and guidance issued by DEL.

Finding # ELC 19-2023-24-001

Cost Allocation and Disbursement – ARPA applications missing required information

<u>Finding/Condition</u>: During detailed testing of ARPA transactions, monitor noted the application for one of twelve sampled transactions was missing certain training documentation required for the application.

Description	OCA Code	Effective Date	ARPA Provider	Amount
Child Care	ASRTT	6/23/2023	ASHLEY ANN	\$600.00
			MARTINEZ	
			Total	\$600.00

<u>Criteria:</u> DEL Program Guidance 240.21C – *COVID-19 Crisis Emergency Funding Assistance for Early Learning/Child Care Providers, American Recovery Plan (ARPA) Act Initiatives*; also see DEL's *ARPA Provider Application Monitoring Tool.*

Cause: Incomplete policies and procedures to ensure completeness of ARPA applications.

Effect: Noncompliance with DEL Program Guidance.

<u>Recommendation(s)</u>: The Coalition should complete tasks that include, but are not limited to, the following.

- 1. Confirm for DEL the results reported here. Testing results indicate one accepted ARPA application with incomplete documentation.
- 2. Review ARPA applications during the monitoring period to identify other instances where all required information was not obtained prior to accepting an ARPA application.
- 3. Prepare a summary of all items identified.

Schedule of Findings

- 4. Submit results from items #2 and #3 above along with any supporting files to DEL for analysis. Upon review, DEL will provide technical assistance suggestions and instructions on remitting any funds determined to be incurred for unallowable costs (if applicable) and preparing follow-up documentation (as needed).
- 5. Review Coalition's existing internal controls, policies and procedures related to processing ARPA applications.
- 6. Update the Coalition's policies, procedures, and internal controls as appropriate.
- 7. Conduct training to help ensure Coalition staff know about and can follow established or revised internal controls, policies, and procedures.

8.0 – Travel

The current period monitoring procedures were performed to determine if the ELC's sampled travel-related expenditures are paid in accordance with applicable federal/state laws and rules, and ELC-established policies.

No findings noted in the current period.

9.0 – Purchasing

The current period monitoring procedures were performed to determine if the sampled procurement transactions comply with the appropriate federal or state procurement laws, as well as the ELC's procurement policies.

No findings noted in the current period.

See the *Schedule of Observations* for observations related to this objective.

10.0 – Contracting

The current period monitoring procedures were performed to determine if the sampled contract transactions demonstrate the ELC's contracting processes comply with federal and state requirements, as well as the ELC's own contracting policies.

No findings noted in the current period.

Schedule of Findings

11.0 – Subrecipient monitoring

The current period monitoring procedures were performed to identify any subrecipient activity for this ELC. If such activity was found, monitoring procedures were applied to determine if the ELC's disclosure requirements and subrecipient monitoring activities comply with federal grant program requirements, state laws and the ELC's own policies and procedures.

Based on results obtained from inquiries made to and an inspection of data items provided by ELC personnel, the monitors noted no current year subrecipient activity.

Schedule of Observations

III. Schedule of Observations

1.0 Observations from 2023-24 onsite visit

Observation #01

9.0 – Purchasing – Address missing required federal and/or state contract provisions

<u>Issue/Background</u>. During this year's fiscal monitoring activities, monitors noted one or more sampled Coalition transactions (purchase orders, contracts, or other written agreements) omitted contract provisions required for purchases funded with federal/state grant program monies. Similar instances occurred at other entities during this monitoring cycle, and some Coalitions say instructions from a 2022 DEL-issued memo were relied upon and contributed to these errors or omissions. A memo was issued by DEL's former Chancellor in April 2022 based on requests from ELCs to alleviate the burden of procurement/contracting requirements. However, the memo's instructions were incorrect for USDHHS CCDF programs, and the memo has unintended consequences that could materially impact the cost allocation structure in place for all ELCs.

Impact on ELC operations and compliance risks/issues identified. For this issue, we noted no instances of impaired operations for the Coalition and no evidence that program services were impacted or delayed. However, the presence of this noncompliance issue (missing required federal/state contract provisions) increases the Coalition's risks for future operating errors with vendors/contractors, such as miscommunications, disagreements, inability to enforce Coalition rights, increased liability risks and/or the increased need for settlement agreements to obtain the benefits intended from goods/services obtained. These circumstances also increase the Coalition's risks for potential questioned and/or disallowed costs.

<u>DEL actions and related instructions for subrecipients.</u> To address these circumstances, DEL removed related draft finding(s) from the FY2023-24 final fiscal monitoring reports for all Coalitions for this noncompliance issue. Monitoring reports for impacted Coalitions now include this observation comment for your management team and governing board. Based on current federal/state purchasing rules, related contracts management and administration standards, DEL has the following instructions for all Coalitions.

- 1. Coalition management and staff should attend DEL training sessions in 2024 on contracts administration, management standards and procurement procedures. *DEL suggests multiple staff from each ELC receive training on these important compliance topics.
- 2. Coalition management and staff should coordinate with DEL for specific technical assistance as needed. *DEL suggests contacting our staff if the Coalition has specific

Schedule of Observations

purchases that are complicated, infrequent, or unusual in nature planned for FY2023-24 or FY2024-25.

- 3. Coalition management and staff should review and revise policies related to contracts management, purchasing procedures, and related supporting documentation processes. If left unchanged, current operating practices will result in monitoring findings for this noncompliance issue in future program years.
 - *This report and future DEL trainings provide written notice of FY2023-24 as a final "grace period" from DEL for this noncompliance issue.
 - *This grace period from DEL will end at the close of this program year (by June 30, 2024).

2.0 Items for DEL follow-up

The monitoring team noted no items for DEL follow-up in the current period.

Number of Fiscal Monitoring Findings Continues to Decline # of Fiscal Monitoring Findings



COMMITTEE REPORT

ITEM IV.C.

ISSUE:

Service Delivery & Efficiency

NARRATIVE: The Service Delivery & Efficiency was scheduled to meet on June 6, 2024, however, this meeting was canceled due to lack of quorum. The next meeting of the Service Delivery & Efficiency Committee is scheduled for August 29, 2024 at 3:00 pm.

COMMITTEE REPORT		IV.D.
ISSUE:	Legislative	

NARRATIVE:

The Legislative Committee did not meet during this last meeting cycle.

COMMITTEE REPORT

ITEM IV.E.

ISSUE:

Development

NARRATIVE: The Development Committee on June 12, 2024, to review and discuss:

- ٠
- •
- •
- Department Updates Host Committee Updates Education of Young Children 2024 Summit Next, meeting of the Development Committee is scheduled for July 10, • 2024

COMMITTEE REPORT

ITEM IV.F.

ISSUE:

Provider Review Hearing

NARRATIVE: The Provider Review Hearing Committee met to hear the case of Devined Little Steps vs. ELCHC on May 29, 2024. Below is the outcome of the hearing and decision of the Provider Review Hearing Committee.

The recommendation of the Early Learning Coalition to end the Voluntary Prekindergarten (VPK) contract with Devined Little Steps was overturned with the following conditions:

- 2 (two) technical assistance (TA) visits every 6 (six) months for the next 2 (two) years probation until June 5, 2025.
- monitored with the School Readiness Tier Two monitoring tool twice during the next 2 contract years
- Any subsequent licensing violations during the probations period will result in termination of your School Readiness and VPK contracts for no less than 2 (two) years.
- Any ELCHC visits resulting in a ratio violation during the probations period will also result in termination of your School Readiness and VPK contracts for no less than 2 (two) years.

The coalition will also provide additional support and information on DCF requirements and trainings.

Any changes to Balloon, Sameese L. DBA Devined Little Steps license status or number will not negate the ruling outlined above.

The Early Leaning Coalition of Hillsborough County will notify you when it has determined that your program has satisfactorily completed the above corrective action. Providers may request a review of the findings of noncompliance as described in the Statewide School Readiness Provider Contract.

There are no scheduled meetings of the Provider Review Hearing Committee currently.

CEO REPORT

Dr. Fred Hicks

June-July 2024 Meeting





The Early Learning Coalition of Hillsborough County is a nonprofit that works to ensure all our community's youngest children grow up to achieve anything they can imagine by providing the best possible early learning experiences and supporting the families and teachers who care for them.

Working together with families, educators and community partners to prepare every child for kindergarten, we're creating a brighter future for Hillsborough County and all who live and work here. **AMERICAN RESCUE PLAN ACT (ARPA) DISCRETIONARY CLOSEOUT**

✓ 34 Funded Initiatives

- ✓ Over \$34 Million
- ✓Write-up
- ✓ Data Findings



2024 EDUCATION OF YOUNG CHILDREN SUMMIT

✓ Chair Patel Provides the 1st Sponsorship

✓Opportunities to Sponsor the Summit

✓Invitations



PROVIDER VISITS

✓ Join any of the pending visits

Listen and learn directly from our parents and childcare providers



BOARD RECRUITMENT UPDATE

✓ Public Records Request update





RETREAT FOLLOW-UP AND TAKEAWAYS

P

200

Year-to-Date Enrollment Report

School Readiness (SR) & Voluntary Prekindergarten (VPK)

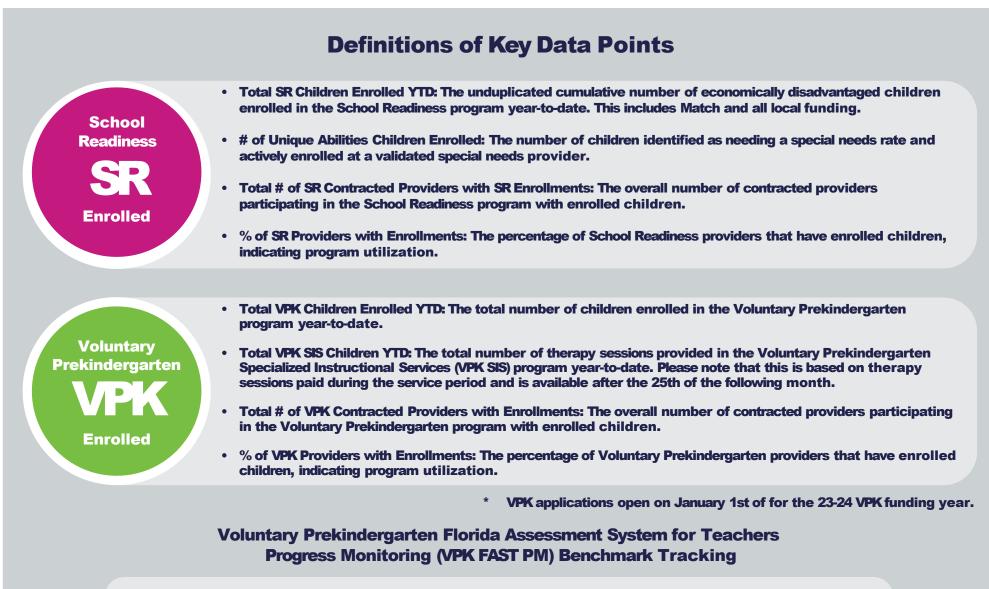


	Total SR Children Enrolled YTD			19,622*	
SR	# of Unique Abilities Children Enrolled		70		
	Total # of SR Contracted Providers with SR Enrollments			716	
	% of SR Providers with Enrollments		89.3%		
	* Unduplicated cumulative number.		Last Updated: 6/10/2024		
	Total VPK Children Enrolled YTD			10,622	
VPK	Total VPK SIS Children YTD			15	
	Total # of VPK Contracted Providers with Enrollments		447		
	% of VPK Providers with Enrollments			97.8%	
			Last	Updated: 5/1/2024	
		Performance Measure 1	YR 22-23	YR 23-24	
		Completed Intervention	9,605 15.2%	9,310 15.7%	
VPK	VPK FAST PM	Urgent Intervention Performance Measure 2	10.2%	11.2%	
pplications	Benchmark Tracking	In Progress Now	9,354 10.0%	9,357 10.4%	
nding Year 24-25 1,247	Currently in PM2 Last Updated: 6/10/2024	Urgent Intervention	6.2 %	7.4 %	
	Last opulation 0/10/2024	Performance Measure 3 - Intervention	9,464 7.5%	9,334 6.6%	
st Updated: 6/10/2024		Urgent Intervention	5.6%	6.4%	

Year-to-Date Enrollment Report

School Readiness (SR) & Voluntary Prekindergarten (VPK)





• VPK FAST: Voluntary Prekindergarten Florida Assessment System for Teachers - Star Early Literacy is a computer-adaptive assessment administered at the beginning, middle, and end of the program year to measure and monitor students' early literacy and numeracy skills in the VPK program.