



**INTERVENTIONISTS, BEHAVIORAL SPECIALISTS, & SPEECH THERAPISTS FOR
CHILDCARE PROVIDER CENTERS/FAMILY CHILDCARE HOMES SERVING
CHILDREN WITH SPECIAL NEEDS
OCTOBER 31, 2023**

10/27/2023

Question: I reviewed the RFP and was wondering if you are looking for an agency that provides both services or if we are able to just apply for the behavior services.

Answer: You may apply for just the behavior services or behavior services plus the other services outlined in the RFP.

10/26/2023

Question: How many specialists do you expect to contract under this RFP?

- a. Interventionist
- b. SLP
- c. ABA

Answer: These would vary based on need, but you could estimate one of each for one to two provider locations each.

Question: Do you need resumes included with the Response?

Answer: Yes.

Question: Are you selecting a single or multiple organization to fill your needs?

Answer: We are willing to contract with a single or multiple organizations, depending on qualified responses.

Question: What are the required certifications for an Interventionist?

Answer: A bachelor's degree in early education or special education is required. An RBT (Registered Behavior Technician) certification is strongly preferred.

Question: Are you currently contracting these positions?

Answer: No.



Question: What are your current rates?

Answer: Not applicable, as we do not currently contract these positions.

Question: Are these full time positions, if so, what are the hours?

Answer: Not applicable, as we do not currently staff or contract these positions.

10/25/2023

Question: As we had discussed during several meetings about inclusion program, OT (Occupational therapy) and PT (Physical therapy) are an integral part of this program. In the RFP there is no mention of these disciplines. OT/PT are separate disciplines from speech and early intervention.

Also reading page 4 on the RFP for Interventionists implies that direct services will be provided to children at this daycares. The program is to support and educate the teachers/educators in these daycares and no direct therapy services will be provided to individual child. Please clarify.

Answer: We invite responders to include Occupational therapy and Physical therapy in their responses. In addition, we invite responders to propose direct therapy services to children, as our needs assessment suggests that this is important to meet the needs in our community.

Question: Will the coalition accept a bid to provide speech services only?

Answer: Yes

Question: Are speech services provided via teletherapy acceptable?

Answer: Yes

Question: Is exhibit A required to be signed and returned with a proposal?

Answer: No. Rather, please acknowledge in writing that you are prepared to sign Exhibit A if you are awarded a contract.

10/24/2023

Question: In the RFP OT and PT have been excluded. Can the interventionists go beyond the specific practitioners that are listed to ensure the various needs and the required professionals that are needed to ensure the proper implementation of inclusion are available?

Answer: Yes.



Question: Will you award multiple companies the contract?

Answer: Yes.

Question: If not, can multiple companies put one response to RFP together, and if awarded, bill the ELC separately? Will only one company (TIN) submit billing?

Answer: Not applicable, as we will award multiple companies a contract.

Question: Can you please clarify what the Coalition means with "5 childcare providers/childcare homes". Does the organization have homes the providers work at? Do the providers go to the patient's home?

Answer: "Childcare homes" refers to childcare providers that provide childcare in their home. They live in their home and also operate a childcare business out of the same home.

ACCREDITATION COACHING SERVICES

10/27/2023

Question: I assume this group represents those that have not participate in prior BLI (Business Leadership Institute) programming?

Answer: We are open to providers that have either participated in our prior Business Leadership trainings or are new providers.

Question: ELC is only opening the opportunity to all childcare owners that service children with behavior health issues. What defines that category? Please be specific.

Answer: A children with Special Needs is defined by the Division of Early Learning as: "A prekindergarten child with a disability is defined as a child who is below five (5) years of age on or before September 1 and has a sensory, physical, mental, or emotional condition which significantly affects the attainment of normal developmental milestones."

10/24/2023

Question: The RFQ states this is intended to *"assist 15 childcare family homes and 15 childcare centers (30 centers total)...but the responder can address the accreditation process of up to 3 providers or family childcare homes."* Please clarify - **Does this mean the max number of sites a responder may bid to assist is three (3)?**



Answer: Yes.

Question: What is the total set-aside for all services requested in the RFQ for the maximum number of schools a responder can serve?

Answer: Please provide your best price for coaching services for up to three (3) providers.